Longhurst



Long-Term Business Growth & Network Infrastructure

Growing Commercial Business | Scalable IT Management & Network Evolution

Overview

A growing commercial firm partnered with Longhurst Consulting to act as their complete IT Management team, guiding them through over two decades of technology expansion.

As the company expanded from a basic setup into a sophisticated multi-workstation operation, they required strategic leadership, secure networking, and modern communication tools. Longhurst Consulting delivered flawless leadership, security surveillance integration, and scalable network management.

About the Client

The client is a long-standing regional organization that grew from a few basic computers into a comprehensive enterprise network.

Their operations depended on:

- Long-term strategic IT leadership and expert consulting
- A robust network backing 25 workstations and peripheral equipment
- Secure wireless infrastructure and video surveillance systems
- Advanced, reliable email communication services

The Challenge

- Managing infrastructure growth from a few PCs to an advanced network
- Securing physical and digital assets across expanding operations
- Maintaining seamless internal and external communication systems
- Bridging technical needs with effective, clear staff communication
- Ensuring long-term IT policy consistency across decades of growth

The Result

- Scaled infrastructure seamlessly from a few PCs to 25 workstations and beyond
- Enhanced facility security with integrated wireless and video surveillance
- Modernized communications using a sophisticated, reliable email platform
- Established a 20+ year partnership based on flawless leadership and expertise

The Solution

1. Embedded IT Management & Leadership
   - Served as the dedicated long-term IT Management team for over 20 years
   - Provided strategic guidance and clear communication across all staff levels
2. Network & Workstation Scaling
   - Built and expanded a robust network connecting 25 workstations and multiple printers
   - Maintained high network stability and performance throughout expansion
3. Secure Wireless & Surveillance Integration
   - Implemented secure wireless networking for seamless connectivity
   - Deployed a modern video surveillance system to enhance physical security
4. Sophisticated Email & Messaging Infrastructure
   - Configured high-availability, secure email services for reliable communication
   - Protected client data and internal communications against emerging threats
5. Continuous Management & Upgrades
   - Delivered ongoing maintenance, optimization, and system monitoring
   - Adapted technology roadmaps to support business scaling over 16+ years

Client Feedback

> “It is my pleasure to strongly recommend Longhurst Consulting to you for the position of IT Management at your firm. Longhurst Consulting has worked for us as IT Management for over twenty years... We have grown from a few computers to having a networking system including 25 workstations, multiple printers, wireless system, security video surveillance system and a sophisticated email service.”

— Happy Central Alberta & Red Deer Customers

Key Takeaway

Decades of strategic IT leadership and flexible infrastructure planning enabled seamless technology scaling from small office to full enterprise.

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